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*Institute and the Structured Finance*  
 13 *Association et al.*

14 **UNITED STATES DISTRICT COURT**  
 15 **NORTHERN DISTRICT OF CALIFORNIA**  
 16 **OAKLAND DIVISION**

17 PEOPLE OF THE STATE OF CALIFORNIA )  
 18 *et al.*, )

19 Plaintiffs, )

20 v. )

21 THE OFFICE OF THE COMPTROLLER OF )  
 22 THE CURRENCY, *et ano.*, )

23 Defendants. )

Case No. 4:20-cv-05200-JSW

**MOTION OF THE BANK POLICY  
 INSTITUTE, THE STRUCTURED  
 FINANCE ASSOCIATION, THE  
 AMERICAN BANKERS ASSOCIATION,  
 THE CONSUMER BANKERS  
 ASSOCIATION, AND THE CHAMBER OF  
 COMMERCE OF THE UNITED STATES  
 OF AMERICA FOR LEAVE TO FILE  
 BRIEF AS *AMICI CURIAE* IN SUPPORT  
 OF DEFENDANTS’ OPPOSITION TO  
 PLAINTIFFS’ MOTION FOR SUMMARY  
 JUDGMENT AND DEFENDANTS’ CROSS-  
 MOTION FOR SUMMARY JUDGMENT**

Judge: Hon. Jeffrey S. White  
 Hearing Date: March 19, 2021  
 Hearing Time: 9:00 a.m.  
 Courtroom: Oakland Courthouse,  
 Courtroom 5 – 2<sup>nd</sup> Floor

1 TO THE COURT, ALL PARTIES AND THEIR ATTORNEYS OF RECORD:

2 PLEASE TAKE NOTICE THAT the Bank Policy Institute (“BPI”), the Structured Finance  
3 Association (“SFA”), the American Bankers Association (“ABA”), the Consumer Bankers Association  
4 (“CBA”), and the Chamber of Commerce of the United States of America (“the Chamber”), through their  
5 undersigned counsel, will move this Court, in Courtroom 5 of the Oakland Courthouse, 1301 Clay Street,  
6 Oakland, California 94612, on March 19, 2021 at 9:00 a.m. for leave to file a brief as *Amici Curiae* in this  
7 litigation. This Motion is supported by the accompanying proposed order granting the Motion.

8 Through this Motion, *Amici* respectfully request that the Court grant them permission to  
9 file a brief as *Amici Curiae* in support of Defendants’ Opposition to Plaintiffs’ Motion for Summary  
10 Judgment and Defendants’ Cross-Motion for Summary Judgment. A copy of *Amici*’s proposed brief is  
11 attached hereto as Exhibit A. The undersigned counsel have consulted counsel for the parties in this  
12 matter, and all parties have consented to the filing of that brief.

13 **INTEREST OF AMICI CURIAE**

14 BPI is a nonpartisan public policy, research, and advocacy group representing the nation’s  
15 leading banks. BPI’s members include universal banks, regional banks, and major foreign banks doing  
16 business in the United States. Collectively, BPI’s members employ nearly two million Americans,  
17 originate 68% of all loans, including nearly half of the nation’s small business loans, and serve as an  
18 engine for financial innovation and economic growth.

19 SFA is a member-based trade industry advocacy group focused on improving and  
20 strengthening the broader structured finance and securitization market to help its members and public  
21 policy makers responsibly grow credit availability for consumers and business across all communities.  
22 With over 370 members, SFA represents all stakeholders in the securitization market, including consumer  
23 and commercial lenders, institutional investors, financial intermediaries, law firms, accounting firms,  
24 technology firms, rating agencies, servicers, and trustees. SFA was established with the core mission of  
25 supporting a robust and liquid securitization market, recognizing that securitization is an essential source  
26 of core funding for the real economy. As part of that core mission, SFA is dedicated to furthering public  
27 understanding among members, policy makers, consumer and business advocacy groups, and other  
28 constituencies about structured finance, securitization, and related capital markets.

1 ABA is the principal national trade association and voice of the banking industry in the  
2 United States. Its members, located in each of the 50 states and the District of Columbia, include banks,  
3 savings associations, and nondepository trust companies of all sizes. ABA’s members hold a substantial  
4 majority of the U.S. banking industry’s domestic assets and are leaders in all forms of consumer financial  
5 services.

6 CBA is the trade association for today’s leaders in retail banking—*i.e.*, banking services  
7 geared toward consumers and small businesses. The nation’s largest financial institutions, as well as many  
8 regional banks, are CBA corporate members, collectively holding two-thirds of the industry’s total assets.  
9 CBA’s mission is to preserve and promote the retail banking industry as it strives to fulfill the financial  
10 needs of the American consumer and small business.

11 The Chamber is the world’s largest business federation. It represents approximately  
12 300,000 direct members and indirectly represents the interests of more than three million companies and  
13 professional organizations of every size, in every industry sector, and from every region of the country.  
14 An important function of the Chamber is to represent the interests of its members in matters before  
15 Congress, the Executive Branch, and the courts. To that end, the Chamber regularly files *amicus curiae*  
16 briefs in cases that raise issues of concern to the Nation’s business community.

17 *Amici* and their members have a substantial interest in the issues presented in this  
18 proceeding and, as trade associations and advocacy groups whose members collectively represent all  
19 sectors of the banking, credit, and securitization markets, *Amici* have a unique perspective that can aid the  
20 court in its resolution of the parties’ Motions for Summary in this litigation.

## 21 ARGUMENT

22 The Court possesses broad discretion over the question of whether to grant permission to  
23 file an *amicus* brief, and “generally courts have exercised great liberality” in permitting such briefs.  
24 *Woodfin Suite Hotels, LLC v. City of Emeryville*, No. 06-CV-1254, 2007 WL 81911, at \*3 (N.D. Cal. Jan.  
25 9, 2007) (internal quotation omitted). “There are no strict prerequisites that must be established prior to  
26 qualifying for *amicus* status; an individual seeking to appear as *amicus* must merely make a showing that  
27 his participation is useful or otherwise desirable to the court.” *California v. U.S. Dep’t of the Interior*,  
28 381 F. Supp. 3d 1153, 1164 (N.D. Cal. 2019). “District courts frequently welcome *amicus* briefs from

1 non-parties concerning legal issues that have potential ramifications beyond the parties directly involved  
2 or if the amicus has unique information or perspective that can help the court beyond the help that the  
3 lawyers for the parties are able to provide.” *Sonoma Falls Developers, LLC v. Nev. Gold & Casinos, Inc.*,  
4 272 F. Supp. 2d 919, 925 (N.D. Cal. 2003) (internal quotation omitted). *Amici*’s proposed brief fulfills  
5 that purpose.

6 The outcome of this litigation will affect credit markets throughout the United States. As  
7 explained in *Amici*’s proposed brief, the regulation at issue here promulgated by the Office of the  
8 Comptroller of the Currency (“OCC”) correctly reaffirmed the centuries-old “valid-when-made” doctrine,  
9 which states that a loan free from usury at the time of its origination cannot become usurious through a  
10 subsequent transaction provided that the loan was valid at its inception. Through this rulemaking, the  
11 OCC resolved the disruptions to the multi-trillion-dollar U.S. credit markets caused by the Second  
12 Circuit’s decision in *Madden v. Midland Funding, LLC*, 786 F.3d 246 (2d Cir. 2015). Plaintiffs’ suit seeks  
13 to overturn the OCC’s regulation, which would restore the uncertainty caused by the *Madden* decision  
14 and result in great harm to U.S. credit markets, to *Amici*’s members, and to the consumers and small  
15 businesses that benefit from the increased access to credit that the capital markets facilitate.

16 In addition, because *Amici*’s members are active in all aspects of the U.S. credit markets,  
17 they have a unique perspective to offer the Court. Specifically, *Amici* can draw on their and their  
18 members’ experience and expertise in the credit markets to explain how preserving the ability of national  
19 banks and federal savings associations to transfer their loans to non-banks is important to ensuring access  
20 to needed liquidity, how the *Madden* decision has affected credit markets and the participants in those  
21 markets, and how the OCC’s regulation ensures continued access to credit for lower-income borrowers  
22 and small businesses in the United States. Because this information is relevant to determining whether  
23 the OCC’s regulation is reasonable, *Amici* believe that their perspective will be useful in resolving the  
24 parties’ Motions for Summary Judgment.

### 25 CONCLUSION

26 For the foregoing reasons, *Amici Curiae* respectfully request an order granting leave to file  
27 their proposed brief.

1 Dated: January 21, 2021

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# **Exhibit A**

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17 PEOPLE OF THE STATE OF CALIFORNIA, )  
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 THE CURRENCY, *et ano.*, )

22 Defendants. )

Case No. 4:20-cv-05200-JSW

**BRIEF OF AMICI CURIAE THE BANK  
 POLICY INSTITUTE, THE STRUCTURED  
 FINANCE ASSOCIATION, THE  
 AMERICAN BANKERS ASSOCIATION,  
 THE CONSUMER BANKERS  
 ASSOCIATION, AND THE CHAMBER OF  
 COMMERCE OF THE UNITED STATES  
 OF AMERICA IN SUPPORT OF  
 DEFENDANTS’ OPPOSITION TO  
 PLAINTIFFS’ MOTION FOR SUMMARY  
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Hearing Date: March 19, 2021  
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1 **SUMMARY OF ARGUMENT**

2 In the regulation at issue in this case, the Office of the Comptroller of the Currency  
3 (“OCC”) correctly reaffirmed the centuries-old “valid-when-made” doctrine, which states that a loan free  
4 from usury at the time of its origination cannot become usurious through a subsequent transaction. In  
5 doing so, the OCC reaffirmed that the National Bank Act (“NBA”) and the Home Owners’ Loan Act  
6 (“HOLA”) provisions allowing loans to be originated at the interest rates of the state in which the national  
7 bank or federal savings association is located continue to apply after those loans are transferred to a third  
8 party. The regulation resolves the disruptions to the multi-trillion-dollar U.S. credit markets caused by  
9 the Second Circuit’s unprecedented decision in *Madden v. Midland Funding, LLC*, which ignored the  
10 valid-when-made doctrine and held that applying a different state’s usury laws to a national bank’s loans  
11 after assignment to a third party does not interfere with the bank’s powers under the NBA. 786 F.3d 246,  
12 250 (2d Cir. 2015). Plaintiffs erroneously assert that valid-when-made is a modern invention and ask this  
13 Court to strike down the OCC’s regulation. Plaintiffs’ arguments should be rejected for two reasons.

14 *First*, the U.S. Supreme Court recognized valid-when-made as a “cardinal rule” of usury  
15 law nearly two centuries before the *Madden* decision. *E.g., Nichols v. Fearson*, 32 U.S. 103, 109 (1833).  
16 Arising at a time when there was, as there is today, substantial variation in the usury laws among states—  
17 and even within a state—valid-when-made was crucial to the liquidity of the credit markets, ensuring that  
18 a lender could assign a loan to a purchaser without that loan becoming usurious by reason of the assignee’s  
19 status. Congress incorporated this rule into the NBA in 1864. Plaintiffs attempt to distinguish these  
20 venerable cases, but are forced to acknowledge that courts have regularly applied valid-when-made to the  
21 exact context at issue here. Tellingly, Plaintiffs fail to cite a single pre-*Madden* case in the history of U.S.  
22 caselaw (federal and state) holding that a validly originated loan became usurious due to an assignment.

23 *Second*, as the Ninth Circuit recently recognized, and as legal and finance scholars have  
24 shown, *Madden* negatively affected both banks and consumers. *Madden* created uncertainty about  
25 national banks’ ability to assign loans, thus raising loan origination costs, impeding loan securitization,  
26 and restricting the extension of credit to Second Circuit borrowers, particularly lower-income Americans  
27 and small businesses who are most in need of access to liquidity. *See McShannock v. JP Morgan Chase*  
28 *Bank NA*, 976 F.3d 881, 892 (9th Cir. 2020), *reh’g en banc denied* (Jan. 4, 2021).

1 The Bank Policy Institute (“BPI”), the Structured Finance Association (“SFA”), the  
 2 American Bankers Association (“ABA”), the Consumer Bankers Association (“CBA”), and the Chamber  
 3 of Commerce of the United States of America (the “Chamber”) respectfully submit this brief as *Amici*  
 4 *Curiae* in opposition to Plaintiffs’ Motion for Summary Judgment and in support of Defendants’ Cross-  
 5 Motion for Summary Judgment.<sup>1</sup>

#### 6 **INTEREST OF *AMICI CURIAE***

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 14 policy makers responsibly grow credit availability for consumers and business across all communities.  
 15 With over 370 members, SFA represents all stakeholders in the securitization market, including consumer  
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 17 technology firms, rating agencies, servicers, and trustees. SFA was established with the core mission of  
 18 supporting a robust and liquid securitization market, recognizing that securitization is an essential source  
 19 of core funding for the real economy. As part of that core mission, SFA is dedicated to furthering public  
 20 understanding among members, policy makers, consumer and business advocacy groups, and other  
 21 constituencies about structured finance, securitization, and related capital markets.

22 ABA is the principal national trade association and voice of the banking industry in the  
 23 United States. Its members, located in each of the 50 states and the District of Columbia, include banks,  
 24 savings associations, and nondepository trust companies of all sizes. ABA’s members hold a substantial  
 25

26  
 27 <sup>1</sup> None of the *Amici* associations is a subsidiary or affiliate of any publicly owned corporation. *Amici*  
 28 affirm that no counsel for a party authored this brief in whole or in part, and no person other than *Amici*  
 or their members contributed any money to fund its preparation or submission.

1 majority of the U.S. banking industry’s domestic assets and are leaders in all forms of consumer financial  
2 services.

3 CBA is the trade association for today’s leaders in retail banking—*i.e.*, banking services  
4 geared toward consumers and small businesses. The nation’s largest financial institutions, as well as many  
5 regional banks, are CBA corporate members, collectively holding two-thirds of the industry’s total assets.  
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8 The Chamber is the world’s largest business federation. It represents approximately  
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10 professional organizations of every size, in every industry sector, and from every region of the country.  
11 An important function of the Chamber is to represent the interests of its members in matters before  
12 Congress, the Executive Branch, and the courts. To that end, the Chamber regularly files *amicus curiae*  
13 briefs in cases that raise issues of concern to the Nation’s business community.

14 *Amici’s* members—which include banks and other financial institutions that routinely  
15 originate, sell, purchase, and securitize loans—have a substantial interest in this action, because Plaintiffs’  
16 claims threaten to undermine the OCC’s reasoned attempt to restore predictability to the multi-trillion–  
17 dollar U.S. credit markets. Specifically, Plaintiffs’ goal is to eliminate a “cardinal” rule—recognized by  
18 law for hundreds of years—that a loan validly originated cannot become invalid as a violation of usury  
19 laws because it is subsequently sold or assigned to another party. The positions taken by Plaintiffs in this  
20 action, if accepted, would restore the uncertainty engendered by the erroneous *Madden* decision that the  
21 OCC’s regulation was designed to eliminate, at great harm to U.S. credit markets and to *Amici’s* members,  
22 and the consumers and small businesses that benefit from the increased access to credit at a lower cost  
23 that the capital markets facilitate.

## 24 PRELIMINARY STATEMENT

25 For over 200 years, the U.S. credit markets have relied on the cardinal rule that, if a loan  
26 is valid and not usurious in its inception, it cannot be rendered usurious subsequently, including by being  
27 sold or transferred to a third party. *See, e.g., Gaither v. Farmers & Mechs. Bank of Georgetown*, 26 U.S.

37, 43 (1828); *Nichols*, 32 U.S. at 109.<sup>2</sup> That rule, often called the “valid-when-made” doctrine, is vital to the correct operation of the NBA, which applies the usury rate of a national bank’s home state to that bank’s validly originated loans (regardless of where the borrower lives), and the HOLA, which includes a materially identical provision that applies to loans originated by federally chartered savings associations. Without the valid-when-made doctrine, national banks and savings associations making loans in reliance on the interest rates authorized by the NBA and HOLA would have a severely limited ability to sell or assign those loans to third parties, who would fear that different states’ patchwork of contradictory usury laws might apply. This fear would, in turn, restrict the operation of the credit markets and increase the cost of credit to American households and small businesses.

In *Madden*, the Second Circuit broke from a long line of decisions by the U.S. Supreme Court and federal Courts of Appeals that universally endorsed the valid-when-made doctrine, and instead held that applying the usury laws of a state other than a national bank’s home state to that bank’s loans after they are assigned to a non-bank third party does not interfere with the bank’s powers under the NBA. 786 F.3d at 250. In other words, the Second Circuit held that a loan validly originated by a national bank that was not usurious at origination could become usurious upon transfer to a non-bank. Not only did *Madden* err by failing even to consider the valid-when-made doctrine, but, as the Ninth Circuit recently recognized, *Madden* has had negative effects on the credit markets by causing restrictions to the extension of credit to borrowers in the Second Circuit, particularly for underserved borrowers such as lower-income Americans and small businesses. See *McShannock*, 976 F.3d at 892. The OCC’s recent regulation reaffirming the cardinal rule and making clear that the NBA’s and HOLA’s provisions apply to loans originated by a national bank or a federal savings association, including after the transfer of such loans to a non-bank, is crucial to fixing the legal and economic damage that *Madden* has done. See *Permissible*

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<sup>2</sup> Even before these U.S. Supreme Court decisions, valid-when-made was a venerable and well-recognized principle of law. See, e.g., *Tuttle v. Clark*, 4 Conn. 153, 157 (1822) (holding that “this note, free from the taint of usury, in its origin,” did not become usurious by the subsequent sale); *Tate v. Wellings* (1790) 100 Eng. Rep. 716, 721 (KB) (opinion of Buller, J.) (“Here the defence set up is that the contract itself was illegal; and in order to support it, it must be shewn that it was usurious at the time when it was entered into; for if the contract were legal at that time, no subsequent event can make it usurious.”); see also 1 WILLIAM BLACKSTONE, COMMENTARIES ON THE LAWS OF ENGLAND 379-80 n.32 (18th London ed., W.E. Dean 1838) (“The usury must be part of the contract in its inception . . .”).

1 *Interest on Loans That Are Sold, Assigned, or Otherwise Transferred*, 85 Fed. Reg. 33,530–36 (June 2,  
 2 2020) (to be codified at 12 C.F.R. §§ 7.40001(e) and 160.110(d)) (“OCC Rule”). This Court should grant  
 3 the OCC’s motion for summary judgment and reject Plaintiffs’ erroneous legal and economic argument  
 4 for two reasons.

5 *First*, Plaintiffs wrongly contend that the foundational U.S. cases recognizing the valid-  
 6 when-made doctrine are distinguishable from the current context because those courts could not have  
 7 contemplated, prior to the passage of the NBA, that the usurious nature of a loan could turn on whether  
 8 the loan’s assignee was subject to a different interest rate cap than was the originator. This is demonstrably  
 9 false: even before the passage of the NBA, there was substantial variation in the usury laws among  
 10 states—and even within a state—such that different entities would be subject to different interest rate caps.  
 11 The valid-when-made doctrine was thus necessary to ensure that a validly originated loan did not become  
 12 usurious merely by reason of its assignment. Moreover, Plaintiffs (and their *amici*) tellingly have not  
 13 identified a single pre-*Madden* case in the history of American law—including in the 150 years between  
 14 the enactment of the NBA in 1864 and *Madden* in 2015—holding that a validly originated loan became  
 15 usurious as a result of an assignment or sale. The reason for this complete lack of caselaw is obvious:  
 16 prior to *Madden*, there was no doubt about the valid-when-made doctrine’s applicability to loans  
 17 originated by national banks and sold to non-banks. Indeed, before *Madden*, several federal courts of  
 18 appeals explicitly endorsed valid-when-made in this exact context. *See Olvera v. Blitt & Gaines, P.C.*,  
 19 431 F.3d 285, 289 (7th Cir. 2005) (Posner, J.); *Krispin v. May Dep’t Stores Co.*, 218 F.3d 919, 924 (8th  
 20 Cir. 2000); *FDIC v. Lattimore Land Corp.*, 656 F.2d 139, 148–49, 149 n.17 (5th Cir. 1981). This history,  
 21 among other factors, led the U.S. Solicitor General to assert in 2016 that the “court of appeals’ decision  
 22 [in *Madden*] is incorrect.” Brief for the United States as *Amicus Curiae*, *Midland Funding, LLC v.*  
 23 *Madden*, No. 15-610, 2016 WL 2997343, at 6 (U.S. May 24, 2016) (“OCC/SG Brief”).

24 *Second*, as the Ninth Circuit realized in *McShannock*, and as shown by many legal and  
 25 finance scholars, *Madden*’s deviation from the valid-when-made doctrine has caused significant harm to  
 26 the credit markets. Specifically, the decision caused lenders to “extend[] ‘relatively less credit to  
 27 borrowers’ and [to] ‘discount[] notes backed by above-usury loans to borrowers in Connecticut and New  
 28 York.’” *McShannock*, 976 F.3d at 892 (quoting Colleen Honigsberg *et al.*, *How Does Legal Enforceability*

1 *Affect Consumer Lending? Evidence from a Natural Experiment*, 60 J.L. & ECON. 673, 675, 691 (2017),  
 2 Administrative Record (“AR”) at 213, 229). Indeed, some lenders even “declined to issue loans to the  
 3 higher-risk borrowers most likely to borrow above usury rates” altogether. *Id.* (quoting Honigsberg,  
 4 *supra*, at 675, AR at 213). Thus, *Madden* restricted access to credit for the small businesses and  
 5 individuals who are most in need of access to liquidity.

6 The OCC Rule was developed in order to eliminate the uncertainty and increased costs  
 7 brought on by the *Madden* decision. Striking down the OCC Rule would reintroduce those harms and  
 8 allow them to spread, reducing the availability of credit and thereby harming the U.S. financial system  
 9 and economy. Those harms will only grow when this country returns to historically normal interest rates,  
 10 and allegations of usury become more common as a result. Accordingly, in ruling on the pending Motions  
 11 for Summary Judgment, the Court should uphold the OCC’s recognition of the cardinal rule and reject  
 12 any reliance on the erroneous *Madden* decision.

### 13 ARGUMENT

#### 14 I. THE OCC RULE IS CONSISTENT WITH THE NBA, HOLA, AND LONGSTANDING 15 LAW APPLYING THE VALID-WHEN-MADE DOCTRINE.

##### 16 A. For Over 200 Years, It Has Been Well Established That a Valid Loan Cannot Be 17 Rendered Usurious by Selling or Assigning It to a Third Party.

18 For the last two centuries, courts have applied the valid-when-made doctrine as a well-  
 19 established, fundamental legal principle. *See, e.g., Tuttle*, 4 Conn. at 157 (holding that a “note, free from  
 20 the taint of usury, in its origin,” did not become usurious by a subsequent sale); *Salter v. Havivi*, 215  
 21 N.Y.S.2d 913, 919 (Sup. Ct. 1961) (“[A] contract not tainted with usury in its inception will not be affected  
 22 by subsequent usurious transactions in connection therewith.”); *Strike v. Trans-West Discount Corp.*, 155  
 23 Cal. Rptr. 132, 139 (Cal. Ct. App. 1979) (“[A] contract, not usurious in its inception, does not become  
 24 usurious by subsequent events.”); *see also* BLACKSTONE, *supra* note 2, at 379–80 n.32 (“[U]sury must be  
 25 part of the contract in its inception . . .”). The doctrine is fully consistent with the general contract  
 26 principle that all contractual rights are assignable “in the absence of clear language expressly prohibiting  
 27 the assignment and unless the assignment would materially change the duty of the obligor or materially  
 28 increase the obligor’s burden or risk under contract.” 29 WILLISTON ON CONTRACTS § 74:10 (4th ed.  
 2020). Accordingly, under the valid-when-made doctrine, the right to charge interest under a contract is

1 fully assignable notwithstanding any usury law that would otherwise apply to the assignee, provided that  
2 the loan was valid at its inception.

3 The valid-when-made doctrine has been affirmed by the U.S. Supreme Court, which held  
4 in 1828 that a non-usurious loan could not become usurious by reason of its sale or assignment. *Gaither*,  
5 26 U.S. at 43. In 1833, the Supreme Court recognized that it is a “cardinal rule” of usury that the  
6 determination of whether a loan is usurious occurs at the time of origination. *Nichols*, 32 U.S. at 109.  
7 The Court observed that, without the doctrine, “a contract, wholly innocent in its origin, and binding and  
8 valid, upon every legal principle, [would be] rendered, at least, valueless, in the hands of the otherwise  
9 legal holder.” *Id.* at 110. The OCC Rule, in recognizing the valid-when-made doctrine, restored these  
10 settled principles of usury law that banks, regulators, and borrowers have relied upon in the 150-plus years  
11 leading up to the *Madden* decision.

12 Notwithstanding 200 years of precedent with clear language articulating the valid-when-  
13 made doctrine, Plaintiffs inexplicably contend that it was “concocted” by “federal regulators and the  
14 financial industry” and that “[c]ase law and historical treatises are devoid of anything resembling” the  
15 doctrine. (Compl. ¶¶ 56, 61.) To support these arguments, Plaintiffs rely primarily on an *amicus* brief  
16 that was attached to a comment submitted by Professor Adam Levitin in connection with the OCC’s  
17 rulemaking.<sup>3</sup> (Compl. ¶¶ 61–64 (citing Brief of Professor Adam J. Levitin as *Amicus Curiae* in Support  
18 of Appellant, *Rent-Rite Super Kegs W., Ltd. v. World Bus. Lenders, LLC*, No. 1:19-cv-01552-REB  
19 (D. Colo. Sept. 19, 2019) (“Levitin *Rent-Rite* Brief”), AR at 150–85).) Plaintiffs’ assertions, and the  
20 *amicus* brief upon which they are based, should be rejected for four reasons.

21 *First*, Plaintiffs assert that because *Nichols* and *Gaither* were decided before Congress  
22 enacted the NBA in 1864, “the Court in *Nichols* and *Gaither* could not have contemplated that the usurious  
23 nature of a loan could turn on whether the loan was held by an entity statutorily protected from state rate  
24 caps or a non-protected assignee, and its holdings in those cases do not have any bearing on ‘valid-when-  
25 made.’” (Compl. ¶ 64 (citing Levitin *Rent-Rite* Brief at 16, AR at 165).) But the valid-when-made

26 <sup>3</sup> Professor Levitin has also submitted a proposed *amicus* brief in this litigation that repeats many of  
27 the same arguments that are made in his submission from the OCC’s rulemaking process. (See Brief of  
28 Professor Adam J. Levitin as *Amicus Curiae* in Support of Plaintiffs’ Motion for Summary Judgment,  
Dkt. No. 41 (“Levitin OCC Rule Brief”).)

1 doctrine has always been a fundamental *principle* of usury law in the United States and is not limited to  
 2 application of the NBA. To the contrary, there were substantial differences in usury laws among the states,  
 3 and even within a state, depending on the type of borrower, lender, and loan. *See* Efraim Benmelech &  
 4 Tobias J. Moskowitz, *The Political Economy of Financial Regulation: Evidence from U.S. State Usury*  
 5 *Laws in the 19th Century*, 65 J. FIN. 1029, 1037, 1038 tbl. 1 (2010) (“In 19th century America, there is  
 6 substantial variation in usury laws across states and over time.”); Cong. Globe, 38th Cong., 1st Sess. 2125  
 7 (1864) (statement of Sen. Henderson) (explaining, during Senate debate on the NBA, that under Missouri  
 8 law interest on a loan was limited to six percent if no interest rate were specified in the contract or ten  
 9 percent if the parties agreed on a specified rate, but that banks of issue were only permitted to charge up  
 10 to eight percent). Therefore, even before enactment of the NBA, a validly originated loan could have been  
 11 assigned or sold such that, absent the valid-when-made doctrine, the loan could have run afoul of another  
 12 state’s usury laws, or the usury laws of one state that varied in their application. The valid-when-made  
 13 doctrine was, in fact, commercially and legally necessary well before Congress passed the NBA. Neither  
 14 Plaintiffs nor their *amici* provide any reason why loans issued pursuant to the relevant NBA or HOLA  
 15 provisions should be treated any differently.

16 *Second*, Plaintiffs and Professor Levitin argue that the holdings in *Gaither* and *Nichols*  
 17 should be disregarded because “[n]one of these cases involved statutes exempting any party from state  
 18 interest-rate caps” and they “have nothing to do with the interest rates non-banks may charge when they  
 19 buy loans issued by national banks.” (Compl. ¶¶ 64, 67 (citing Levitin *Rent-Rite* Brief at 16, AR at 165);  
 20 *see also* Levitin OCC Rule Brief at 11–12.) Instead, Plaintiffs characterize *Gaither* and *Nichols* as holding  
 21 merely “that in determining whether a loan’s interest rate is usurious, the effective interest rate should be  
 22 calculated based on the original loan amount, not on whatever discounted price a buyer paid to the original  
 23 lender for the loan.” (Compl. ¶ 66.) But Plaintiffs’ cramped characterization of these cases cannot  
 24 withstand scrutiny. *Gaither* and *Nichols* cited the “cardinal” rule that “a contract free from usurious taint  
 25 in its inception” cannot be “rendered . . . valueless, in the hands of the otherwise legal holder.” *Nichols*,  
 26 32 U.S. at 109–10. Thus, *Gaither* and *Nichols* recognized the valid-when-made doctrine as a “preexisting  
 27  
 28

1 maxim” and “applied it to a certain set of facts.”<sup>4</sup> Plaintiffs and Professor Levitin also disregard later  
 2 cases that read *Gaither* and *Nichols* as standing for the proposition that assignment of a loan to an entity  
 3 that is located in a different state with a lower interest rate cap does not render the loan usurious. *See,*  
 4 *e.g., Lattimore*, 656 F.2d at 148–49, 149 n.17 (citing *Nichols* for the proposition that “[t]he non-usurious  
 5 character of a note should not change when the note changes hands” and holding that a note that was not  
 6 usurious under Georgia law when made did not become usurious by reason of the assignment of an interest  
 7 in the note to a national bank located in Tennessee—which has a lower rate limit).

8 *Third*, Plaintiffs’ contention that “the first articulation of the OCC’s ‘valid-when-made’  
 9 theory of § 85 appears in a 2015 brief asking the Second Circuit to reconsider *Madden*” is wrong, not only  
 10 because of the above-cited nineteenth-century cases, but also because the doctrine continued to be  
 11 consistently applied in U.S. Courts of Appeals until the Second Circuit’s erroneous decision in *Madden*.  
 12 (Compl. ¶ 61.) As Judge Posner explained in 2005, “once assignors were authorized [by statute] to charge  
 13 interest, the common law [of assignments, which pre-dated the statute] kicked in and gave the assignees  
 14 the same right . . . .” *Olvera*, 431 F.3d at 289; *see also Krispin*, 218 F.3d at 924 (“[I]t makes sense to look  
 15 to the originating entity (the bank), and not the ongoing assignee (the store), in determining whether the  
 16 NBA applies.”); *Lattimore*, 656 F.2d at 148–49 (“The non-usurious character of a note should not change  
 17 when the note changes hands.”). Indeed, Professor Levitin concedes that “[a] handful of post-1980 cases  
 18 arguably support the doctrine,” but, in conclusory fashion, dismisses them as “founded on a  
 19 misinterpretation” of a quote from *Nichols*. Levitin *Rent-Rite* Brief at 28.<sup>5</sup> To the contrary, these modern  
 20 decisions each analyzed and faithfully applied well-established rules arising from the valid-when-made  
 21 doctrine. To the extent Plaintiffs are suggesting that a lack of decisions expressly discussing the doctrine  
 22 suggests it was not widely accepted, they are mistaken again. The fact that there are not even more modern  
 23

24 <sup>4</sup> *See* Brian Knight, *Credit Markets Need Legislative Guidance After Madden Decision*, AM.  
 25 BANKER (Sept. 14, 2017), available at <https://tinyurl.com/KnightMadden>.

26 <sup>5</sup> Professor Levitin’s *amicus* brief merely concludes that “[t]he Seventh Circuit simply erred,”  
 27 because the statutory right to charge interest is supposedly non-assignable. (*See* Levitin OCC Rule Brief  
 28 at 16 n.21.) But this argument ignores Judge Posner’s point that the Illinois statute at issue—like the  
 NBA—inherently incorporated the existing common law of assignments, thus making the right to charge  
 interest assignable.

1 decisions analyzing the valid-when-made doctrine reflects that the doctrine was universally accepted and  
2 largely unchallenged:

3 [T]he relative paucity of modern case law (that is, decisions from the mid-20th century and  
4 later) more likely reflects the fact that valid-when-made is a core, and generally accepted,  
5 principle of the law of loans and contracts that litigants have not felt necessary to challenge,  
6 or the courts to decide. Certainly, as a business matter, the valid-when-made principle has  
7 been universally relied on in the lending business, inasmuch as the ability of a loan  
transferee to rely upon the enforceability and collectability in full of a loan that is validly  
made is central to the stability and liquidity of the domestic loan markets, to say nothing  
of core principles of commercial dealing. And, prior to *Madden*, there was no reason to  
believe that the courts viewed the matter otherwise.

8 Charles M. Horn & Melissa R.H. Hall, *The Curious Case of Madden v. Midland Funding and the Survival*  
9 *of the Valid-When-Made Doctrine*, 21 N.C. BANKING INST. 1, 7 (2017). Moreover, it is scarcely surprising  
10 that there were no “scholarly articles” on such a well-settled and (until *Madden*) unchallenged principle  
11 of law. (See Levitin OCC Rule Brief at 10.)

12 *Fourth*, it is much more telling that neither Plaintiffs nor their *amicus* can cite—out of the  
13 hundreds of years of precedent—even a single pre-*Madden* authority holding that the sale or transfer of a  
14 loan to a third party *can* render it usurious. In other words, not once in this country’s history, before  
15 *Madden*, did a single disgruntled borrower or enterprising plaintiff’s lawyer successfully bring a lawsuit  
16 based on the notion that the borrower was entitled to pay a lower rate of interest on a loan once the  
17 originating lender had sold or assigned the loan to a third party.

18 **B. The NBA and HOLA Incorporate the Cardinal Rule.**

19 Section 85 of the NBA permits a national bank to “charge on any loan . . . interest at the  
20 rate allowed by the laws of the State . . . where the bank is located,” 12 U.S.C. § 85. The effect of this  
21 authority is to allow a national bank to charge, on a nationwide basis, interest on the loans it originates at  
22 rates permitted by its home state, notwithstanding the contrary usury laws of other states. *See, e.g.,*  
23 *Marquette Nat. Bank of Minneapolis v. First of Omaha Svc. Corp.*, 439 U.S. 299 (1978). Because the  
24 valid-when-made doctrine was entrenched in American law when Congress enacted Section 85 of the  
25 NBA in 1864, Congress is also presumed to have incorporated that rule in Section 85. *See Astoria Fed.*  
26 *Sav. & Loan Ass’n v. Solimino*, 501 U.S. 104, 108 (1991) (“[W]here a common-law principle is well  
27 established, . . . the courts may take it as given that Congress has legislated with an expectation that the  
28

1 principle will apply except ‘when a statutory purpose to the contrary is evident.’” (quoting *Isbrandtsen*  
2 *Co. v. Johnson*, 343 U.S. 779, 783 (1952)) (citations omitted)).

3           When Congress amended the HOLA in 1989, it extended to savings associations the same  
4 interest rate authority allowed to loans made by national banks under the NBA. Specifically,  
5 Section 1463(g)(1) of the HOLA permits a savings association to “charge interest on any extension of  
6 credit . . . at the rate allowed by the laws of the State in which such savings association is located.” 12  
7 U.S.C. § 1463(g)(1). Given the “similarity of language” between this provision and Section 85 of the  
8 NBA, courts have recognized that in passing Section 1463(g)(1), “Congress sought to provide federally  
9 insured credit institutions with the same ‘most-favored lender’ status enjoyed by national banks.” *Gavey*  
10 *Props./762 v. First Fin. Sav. & Loan Ass’n*, 845 F.2d 519, 521 (5th Cir. 1988) (citation omitted); *see also*  
11 *Tamburri v. Suntrust Mortg., Inc.*, 875 F. Supp. 2d 1009, 1019 (N.D. Cal. 2012) (Section 1463(g)(1) of  
12 the HOLA is “equivalent to” Section 85 of the NBA). Accordingly, Congress also incorporated the valid-  
13 when-made doctrine in Section 1463(g)(1) of the HOLA, protecting assignees of loans validly originated  
14 by savings associations from state-law usury claims.

15           The ability of national banks and savings associations to sell and assign loans they have  
16 originated is crucial to the proper functioning of the loan markets, and it is implausible to suggest, as  
17 Plaintiffs do, that Congress intended to strip this ability from banks and savings associations originating  
18 loans pursuant to those NBA and HOLA provisions.<sup>6</sup> In the wake of *Madden* several years ago, the OCC  
19 and Solicitor General explained that the “power explicitly conferred on national banks . . . to originate  
20 loans at the maximum interest rate allowed by the national bank’s home State” necessarily includes the  
21 “power to transfer a loan, including the agreed-upon interest-rate term, to an entity other than a national  
22 bank.” *See* OCC/SG Brief at 7–8. The OCC Rule at issue here merely codifies this fundamental principle.  
23 Indeed, the U.S. Supreme Court recognized, even before the passage of the NBA, that a bank’s authority  
24 to make promissory notes carried with it the “necessarily implied authority” to transfer those notes.  
25 *Planters’ Bank of Miss. v. Sharp*, 47 U.S. (6 How.) 301, 322 (1848); *see also id.* at 323 (acknowledging

26 <sup>6</sup> *See* OFFICE OF THE COMPTROLLER OF THE CURRENCY, MORTGAGE BANKING: COMPTROLLER’S  
27 HANDBOOK 3, 38 (2014), available at <https://tinyurl.com/kt89bg2> (“Banks participate in the secondary market  
28 to gain flexibility in managing their long-term interest rate exposures, to increase liquidity, manage credit risk,  
and expand opportunities to earn fee income.”).

1 that a bank “must be able to assign or sell [its] notes when necessary and proper, as, for instance, to procure  
2 more specie in an emergency, or return an unusual amount of deposits withdrawn, or pay large debts for  
3 a banking-house”).

4           Moreover, “a national bank’s federal right to charge interest up to the rate allowed by  
5 Section 85 would be significantly impaired if the national bank’s assignee could not continue to charge  
6 that rate.” OCC/SG Brief at 8; *see also Strike*, 155 Cal. Rptr. at 139 (holding that assignees of bank notes  
7 could continue to benefit from a provision of the California Constitution exempting banks from the usury  
8 laws, since a contrary conclusion “would in effect prohibit—make uneconomic—the assignment or sale  
9 by banks of their commercial property to a secondary market,” which “would be disastrous in terms of  
10 bank operations and not conformable to the public policy exempting banks in the first instance”).  
11 Therefore, “Congress’s conferral of [a] federal right” to charge interest “up to the maximum rate allowed  
12 by the bank’s home State” should “be understood to incorporate the understandings that (a) *sale of loans*  
13 *is an integral aspect of usual banking practice*, and (b) *a loan that was valid when made will not be*  
14 *rendered usurious by the transfer.*” OCC/SG Brief at 9–10 (emphases added). The same logic and law,  
15 of course, applies to savings associations. *Cf. McShannock*, 976 F.3d at 890–91 (holding that California’s  
16 interest-on-escrow law does not apply to loans purchased from a savings association “because application  
17 of the law would have more than an ‘incidental effect on the lending operations of’ savings associations”  
18 (quoting 12 C.F.R. § 560.2(c))).

19           Tacitly recognizing that Congress incorporated valid-when-made into the NBA and  
20 HOLA, Plaintiffs wrongly contend that “the OCC has denied that ‘section 85 incorporates the common  
21 law of usury as of 1864.’” (Pls.’ Mot. at 15 (quoting *National Banks and Federal Savings Associations*  
22 *as Lenders*, 85 Fed. Reg. 68,742, 68,743 (Oct. 30, 2020)).) This contention glaringly misstates the OCC’s  
23 position. In the OCC’s recent rulemaking on the “true lender” issue—which is the source of the quoted  
24 language in the Plaintiffs’ Motion, and which addresses an issue completely distinct from valid-when-  
25 made—the OCC recounts certain commenters’ position that Congress incorporated the common law of  
26 usury in Section 85 when it passed the NBA, and disagrees, not with that proposition, but with the  
27 commenters’ conclusion that the OCC lacks legal authority to issue the “true lender” regulation as a result.  
28 *See* 85 Fed. Reg. at 68,743. Nothing in the OCC’s statements indicates that it disagrees with the

1 proposition that the common law was incorporated into Section 85. Indeed, the final OCC Rule  
 2 unambiguously states that “Congress is presumed to legislate with knowledge of, and incorporate,  
 3 common law,” making it “reasonable to interpret section 85 in light of” pre-1864 cases recognizing the  
 4 valid-when-made doctrine as a cardinal rule of usury law. *See* 85 Fed. Reg. at 33,532.

5 **C. The OCC Rule Properly Reaffirms the Long-Recognized Cardinal Rule.**

6 To address the disruption caused by the erroneous *Madden* decision, the OCC Rule  
 7 reaffirms the valid-when-made doctrine, ensures that all nationally chartered banks and savings  
 8 associations will continue to receive the protections provided for in the NBA and HOLA, and reiterates  
 9 their importance to the functioning of the U.S. economy. The OCC Rule codifies what everyone already  
 10 knew prior to the *Madden* decision: pursuant to Section 85 of the NBA and Section 1463(g)(1) of the  
 11 HOLA, “when a national bank or savings association (bank) sells, assigns, or otherwise transfers  
 12 (transfers) a loan, interest permissible prior to the transfer continues to be permissible following the  
 13 transfer.” 85 Fed. Reg. at 33,530. In its draft rule proposal, the OCC thoroughly and persuasively  
 14 analyzed the history, purpose, and text of the NBA and HOLA, leading the OCC to conclude that “as a  
 15 matter of Federal law, banks may assign their loans without impacting the validity or enforceability of the  
 16 interest.” *Permissible Interest on Loans That Are Sold, Assigned, or Otherwise Transferred*, 84 Fed. Reg.  
 17 64,229, 64,230–31 (Nov. 21, 2019) (proposed rule). As the OCC explained in the adoption of its final  
 18 rule, the valid-when-made doctrine was a “tenet[] of common law” recognized by courts well before the  
 19 passage of the NBA. 85 Fed. Reg. at 33,532.

20 **D. Plaintiffs’ Arguments Regarding the True Lender Rule Are Irrelevant to the**  
 21 **Consideration of the Valid-When-Made Doctrine.**

22 Because Plaintiffs and their *amici* are wrong on the law, they are forced to make the  
 23 erroneous argument that the OCC Rule will embolden “rent-a-bank” schemes and enable predatory loans  
 24 due to the Rule’s “interaction” with a separate OCC rule concerning the “true lender” doctrine. (*See* Pls.’  
 25 Mot. at 22–24; Brief of *Amici Curiae* Center for Responsible Lending *et al.*, Dkt. No. 38-1, at 12–14.)<sup>7</sup>  
 26 Contrary to Plaintiffs’ and their *amici*’s arguments, however, the true lender rule is a distinct doctrine  
 27 from valid-when-made and irrelevant for resolving this lawsuit. The true lender question determines

28 <sup>7</sup> This brief does not take any position on the OCC rule relating to true lender.

1 which entity is the originator of a loan for the purposes of assessing the loan’s validity under usury laws.  
 2 For example, was the loan truly originated by a national bank, or by a non-bank entity working with the  
 3 national bank? The valid-when-made doctrine only applies when the loan was *validly* originated, and  
 4 only concerns whether transferring a loan *after* its valid origination can render the loan usurious. Despite  
 5 the fact that, pre-*Madden*, valid-when-made was the universally accepted rule of law throughout the  
 6 country, prosecutors and regulators had no problem in effectively using the true lender doctrine to bring  
 7 enforcement actions against “rent-a-bank” schemes.<sup>8</sup> Thus, Plaintiffs’ attempt to conflate the two  
 8 doctrines and draw a connection between the valid-when-made doctrine and “rent-a-bank” schemes is, at  
 9 best, misguided. Those schemes do not implicate the valid-when-made doctrine, which is premised on  
 10 the loan’s origination being valid.<sup>9</sup>

11 Moreover, the OCC highlighted the doctrinal separation between Plaintiffs’ concerns and  
 12 valid-when-made when it promulgated a separate rule to address the true lender doctrine. *See* 85 Fed.  
 13 Reg. 68,742. In so doing, the OCC addressed Plaintiffs’ complaints directly, stating that its “[true lender]  
 14 rulemaking would solve the rent-a-charter issues raised and ensure that banks do not participate in those  
 15 arrangements.” *Id.* at 68,744. Therefore, by addressing rent-a-bank and true lender issues in a separate  
 16 rule, the OCC made clear that the true lender rule is separate from the OCC Rule here and is irrelevant to  
 17 the valid-when-made determination in this litigation.<sup>10</sup> Indeed, even Plaintiffs’ *amicus* Professor Levitin

18 \_\_\_\_\_  
 19 <sup>8</sup> *See, e.g., West Virginia v. CashCall, Inc.*, 605 F. Supp. 2d 781 (S.D. W. Va. 2009); *Consumer Fin.*  
 20 *Prot. Bureau v. CashCall, Inc.*, 2016 WL 4820635 (C.D. Cal. Aug. 31, 2016) (initial complaint filed in  
 21 2013).

22 <sup>9</sup> Further, the OCC Rule does not permit national banks to assign their statutory right to originate  
 23 loans at home-state interest rate limits, as Plaintiffs and their *amici* imply. Professor Levitin states that  
 24 “[a]llowing the privileges of national banks to spill over to entities not regulated as national banks would  
 25 undo Congress’s carefully drawn regulatory boundaries and undermine the balance of privileges and  
 26 obligations that attend a national banking charter.” (Levitin OCC Rule Brief at 2.) But a national bank  
 27 assigning a loan it validly originated pursuant to Section 85 does not disrupt the regulatory scheme  
 28 Professor Levitin references, because only national banks may originate loans under the NBA. That  
 origination right cannot be transferred under the Rule, and all loans under Section 85 must still be  
 originated by an entity subject to the regulatory requirements of the NBA. Instead, valid-when-made  
 concerns the bank’s ability to assign properly originated loans, thereby implicating banks’ contractual  
 rights, not statutory rights.

<sup>10</sup> A complaint filed by several of the Plaintiffs in a separate litigation challenging the OCC’s true  
 lender rulemaking also recognizes the distinction between the valid-when-made and true lender doctrines.

1 admits that the two doctrines are separate in conceding that “this litigation does not involve a challenge to  
2 the True Lender Rule.” (Levitin OCC Rule Brief at 4.) And of course, *Madden* itself involved loans that  
3 were validly originated by a national bank and had nothing to do with the true lender doctrine.

4 **II. THE OCC RULE PROVIDES PROTECTION AGAINST HARMFUL ECONOMIC**  
5 **CONSEQUENCES.**

6 In creating the OCC Rule, the agency took reasoned, careful steps to protect and facilitate  
7 the operation of healthy credit markets. Banks and savings associations routinely sell or assign loans in  
8 order to secure additional capital, liquidity, and support for their lending activities. As of approximately  
9 2019, BPI’s members alone had outstanding \$2.5 trillion in loans to businesses and \$3.1 trillion in  
10 household loans, representing 72% of all loans and nearly half of the nation’s small business loans.<sup>11</sup>  
11 Those loans are often securitized and resold to different banks and non-bank institutions in various  
12 jurisdictions that may re-sell the loans, sometimes resulting in a lengthy chain of ownership. Had the  
13 OCC Rule failed to reaffirm the valid-when-made doctrine and allowed the *Madden* rule to remain good  
14 law and potentially be adopted by other courts outside the Second Circuit, it would have substantially  
15 reduced the availability of credit and increased the costs of selling loans by requiring banks and loan  
16 purchasers to navigate a patchwork of state-law usury limits, modify loans that could potentially violate  
17 various usury laws, and otherwise reduce the pool of potential loan purchasers.

18 For instance, sales of loans typically include representations and warranties that the loans  
19 are collectible in accordance with their terms, including the terms of the applicable interest rate. Plaintiffs’  
20 position, if accepted, would chill sellers from making such representations and warranties, further  
21 depressing the price of loans sold by originators or rendering sales infeasible due to the uncertainty of  
22 collectability. And, absent the valid-when-made doctrine, even when a bank could research and determine

23 \_\_\_\_\_  
24 The complaint, filed in the Southern District of New York, cites the case before this court and states that  
25 “[s]everal States sued the OCC to invalidate the [OCC valid-when-made] rule arguing, among other  
26 things, that the OCC lacked statutory authority to issue the rule. . . . Those cases are currently pending.  
27 *The true lender rule is invalid regardless of their outcome.*” Complaint ¶ 49 n.49, *New York v. Office of*  
28 *the Comptroller of the Currency*, No. 1:21-Civ.-00057 (S.D.N.Y. Jan. 5, 2021) (emphasis added). Plaintiffs thus acknowledge that they view the validity of the OCC Rule as independent and separate from the true lender issue in that case.

<sup>11</sup> See *BPI Members’ National Economic Contributions*, BANK POLICY INST.,  
<https://bpi.morningconsultintelligence.com/custom/reports/national.pdf> (last visited Jan. 21, 2021).

1 that a loan being sold to a non-bank would not be usurious under the laws of the state of the borrower, the  
2 price would nonetheless be reduced because the constraints on the purchaser's ability to resell the loan  
3 significantly reduces the pool of potential buyers. Under *Madden*, every single time a potential seller and  
4 buyer of a loan wish to transact, they will need to research whether the transaction will subject them to  
5 usury claims by the borrower due solely to the different status of the seller and buyer.

6 Plaintiffs' position would be particularly problematic for nationally chartered community  
7 banks that have less resources with which to research and continuously monitor the laws of 50 states.  
8 Where a bank cannot sell or assign loans as a result of these increased hurdles, or needs to discount the  
9 loans because the purchaser of the loans must follow restrictions that the bank does not, it will necessarily  
10 have fewer resources to commit to other loans. Therefore, the significant added administrative cost of  
11 loan origination will result in banks issuing fewer loans or increasing the interest rates they offer to future  
12 borrowers. As the Ninth Circuit noted in *McShannock*, "imposing substantial compliance costs on  
13 secondary buyers . . . decreases the value of the loans being held by federal savings associations, thereby  
14 reducing the amount of lending federal savings institutions can do." 976 F.3d at 892. As the OCC  
15 determined when crafting its rule, the valid-when-made doctrine helps to avoid these ills by ensuring that  
16 banks and savings associations can continue to sell loans and, in turn, extend new credit to businesses and  
17 consumers.

18 Furthermore, because a bank's ability to sell its loans to third parties is a crucial liquidity  
19 and credit risk management tool, Plaintiffs' position threatens the safety and resilience of the banking  
20 system. Absent the OCC Rule and the valid-when-made doctrine, banks will be limited in their ability to  
21 generate liquidity or to reduce risks in their balance sheets by selling loans. This problem will be  
22 exacerbated when there are general market disruptions, such as in recent financial crises, where market  
23 liquidity is critical. And, in the extreme case of a bank failure, the job of federal regulators to dispose of  
24 the failed bank's assets would be severely circumscribed by the regulators' inability to assign the failed  
25 bank's loans to non-bank third-parties.

26 The importance of the valid-when-made doctrine to the credit market has been recognized  
27 by courts applying it before and after *Madden*. As Judge Posner observed, failure to enforce the valid-  
28 when-made doctrine would "make the credit market operate less efficiently" because banks would "face

1 higher costs of collection and would pass much of the higher expense on to their customers in the form of  
 2 even higher interest rates.” *Olvera*, 431 F.3d at 288. Scholars have also warned how credit markets would  
 3 be affected if Section 85 and Section 1463(g)(1) did not continue to apply following a loan’s transfer. *See*  
 4 Kirby M. Smith, *Banking on Preemption: Allowing National Bank Act Preemption for Third Party Sales*,  
 5 83 U. CHI. L. REV. 1631, 1682 (2016) (arguing that, if Section 85 did not continue to apply after a loan  
 6 originated by a national bank is transferred, this “would harm all consumers by increasing the cost of  
 7 credit and likely cutting some marginal debtors out of the market”).

8           These concerns are not hypothetical. Following the *Madden* decision, “[s]ome lenders  
 9 have decided to exclude the Second Circuit states . . . from their marketing and lending programs.” *See*  
 10 Horn & Hall, *supra*, at 22.<sup>12</sup> Such balkanization has impacted the securitization market as well, with firms  
 11 removing loans made to borrowers in the Second Circuit from asset-backed securitizations due to interest  
 12 rate cap concerns. *See id.*<sup>13</sup> Moreover, the impacts of *Madden* disproportionately harm lower income  
 13 borrowers by “reduc[ing] the flow of credit . . . to higher-risk borrowers.” Honigsberg, *supra*, at 694, AR  
 14 at 232; *see also id.* at 698, AR at 236 (noting, *inter alia*, that after *Madden*, “loans to borrowers with FICO  
 15 scores below 644 virtually disappear[ed]”); *McShannock*, 976 F.3d at 892 (citing scholarly research  
 16 observing that lenders made fewer and smaller loans to higher-risk borrowers in Connecticut and New  
 17 York after *Madden* was decided); Brian Knight, *Federalism and Federalization on the Fintech Frontier*,  
 18 20 VAND. J. ENT. & TECH. L. 129, 188 (2017) (noting that the “experience of marketplace lenders post  
 19 *Madden*” is one “where uncertainty about the legality of loans has crippled access to lending for certain  
 20 borrowers”). These harms will continue to expand to the extent other jurisdictions adopt the *Madden* rule.  
 21 *See* Horn & Hall, *supra*, at 1; Michael Marvin, Note, *Interest Exportation and Preemption: Madden’s*  
 22 *Impact on National Banks, the Secondary Credit Market, and P2P Lending*, 116 COLUM. L. REV. 1807,

23  
 24  
 25 <sup>12</sup> *See also* Joy Wiltermuth, *Usury worries hit Avant collateral*, INT’L FIN. REV., Aug. 21, 2015, 2015  
 26 WLNR 2459283.

27 <sup>13</sup> *See also FREED ABS 2020-1: DBRS Assigns Prov. BB(low) Rating on C Notes*, 24 TROUBLED CO.  
 28 REP., Jan. 26, 2020, 2020 WLNR 2563819 (noting that “[l]oans originated to borrowers in states with  
 active litigation (Second Circuit (New York, Connecticut, Vermont), Colorado, and West Virginia) are  
 excluded from the pool” for a recent securitization).

1 1840 (Nov. 2016) (“The end result of th[e] price correction [caused by *Madden*] will be distorted  
2 investment decisions and concomitant inefficiencies.”).

3 *Madden*’s disruption to U.S. credit markets will also grow even more as this country’s  
4 economic situation normalizes and interest rates rise to their historical levels. Right now, many loans are  
5 made at rates that are far below states’ usury rates, because current interest rates in the market are  
6 extremely low. But as rates rise to long-run historical levels, usury claims on loans that are originated by  
7 nationally chartered banks and savings associations and assigned to non-banks will increase in  
8 jurisdictions that follow the *Madden* rule because lending rates will come closer to the fixed limits  
9 applicable in certain states. *See, e.g.*, 41 PA. CONS. STAT. § 201(a) (imposing a maximum annual interest  
10 rate of six percent for non-business loans of \$50,000 or less in Pennsylvania); OHIO REV. CODE ANN.  
11 § 1343.01 (imposing a maximum annual interest rate of eight percent for non-business loans of \$100,000  
12 or less). The OCC Rule avoids this problem by restoring certainty to the credit markets in times of low  
13 and normal interest rates.

14 *Amici* for Plaintiffs attempt to undermine the evidence of *Madden*’s negative effects by  
15 myopically criticizing two case studies on which the Ninth Circuit relied in *McShannock*. (*See* Br. of  
16 *Amici Curiae* Center for Responsible Lending *et al.*, Dkt. No. 38-1, at 18–19.) However, in trying to poke  
17 holes in individual case studies and show that U.S. credit markets have not wholly collapsed in the five  
18 years since *Madden*, Plaintiffs miss the larger point: those same markets developed for two centuries  
19 under the valid-when-made doctrine, helping to spur this country’s tremendous growth into the world’s  
20 largest economy. United States banks, borrowers, and financial institutions relied on the valid-when-made  
21 doctrine as a foundational premise. So, although it should not be ignored that it has taken only five short  
22 years for studies to show statistically significant findings that *Madden* has harmed borrowers, it is more  
23 salient that the valid-when-made doctrine was the law of the land for nearly the entirety of U.S. history  
24 prior to the Second Circuit’s *Madden* decision. Therefore, the OCC Rule secures a return to that “cardinal”  
25 principle, relieves market uncertainty, and solidifies institutional reliance and expectations.

26 The OCC Rule is designed to undo the harm caused by *Madden* and to prevent the market  
27 harm stemming from it from spreading to the rest of the United States. The evidence that is piling up in  
28 the short time since *Madden* makes clear that such protection is needed and vital to the continued health

1 of the credit markets. The OCC took all these potential effects into account when drafting its Rule, and  
 2 acted well within its authority to ensure predictability and stability in the credit markets. Given the clear  
 3 benefits of valid-when-made and the demonstrated harm in the Second Circuit in the wake of *Madden*'s  
 4 failure to recognize valid-when-made, the OCC acted within its authority in promulgating the OCC Rule.  
 5 Without the OCC Rule, the availability of credit will be reduced, uncertainty and costs will increase, and  
 6 individuals and small businesses seeking access to credit will bear the brunt of those increased costs.

### 7 CONCLUSION

8 For the foregoing reasons, this Court, in deciding the pending Motions for Summary  
 9 Judgment, should reject any reliance on the Second Circuit's decision in *Madden* and affirm the OCC's  
 10 endorsement of the long-established cardinal rule that all relevant parties—lenders, borrowers, loan  
 11 purchasers, and loan sellers—can rely on the valid legal status of a loan when originally made.

12  
 13 Dated: January 21, 2021

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